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Greg T. Billings Joins Drinker Biddle's Government & Regulatory Affairs Practice as Senior Government Relations Director

WASHINGTON – Greg T. Billings, a former senior Senate Democratic aide, has joined Drinker Biddle & Reath LLP as senior government relations director in its Washington, D.C., office. Billings, who served as deputy chief-of-staff to both former Senate Democratic Leader Tom Daschle (D-S.D.) and Sen. Tim Johnson (D-S.D.), joins more than three dozen government relations professionals and lawyers in Drinker Biddle's Government and Regulatory Affairs Practice Group, a growing team with deep expertise in appropriations, communications, education, health, life sciences and tribal governments.

Billings also served as deputy staff director to the Senate Democratic Policy Committee as well as chief-of-staff to the Administrator of the Farm Service Agency within the U.S. Department of Agriculture. Recently, he developed and managed an online business through which he marketed technology and telecommunications services focused on assisting clients in establishing a sales force and building a customer base.

"Greg brings to the firm more than 20 years of political and public policy expertise along with a terrific entrepreneurial spirit," said Robert J. Waters, chair of Drinker Biddle's

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Government and Regulatory Affairs Practice Group. “His expansive experience in both the legislative and executive branches of government will prove invaluable to our clients.”

Greg’s client work principally will be in the health care arena, including representing and advising telehealth providers, patient advocacy and health professional organizations, and nonprofit health systems.

“I’m excited to join the Drinker Biddle team and to become a part of a government relations group with a great combination of substantive knowledge and political astuteness,” said Billings. “I am extremely impressed by the group’s deep understanding of the macro-political environment, mastery of specific client issues, and ability to get the job done in a team-oriented, bipartisan and cost-effective way. I am eager to bring my Capitol Hill and federal agency expertise to bear for the firm and our clients.”

Billings also serves on the Georgetown University Hospital Pediatric Parents’ Advisory Board and as a parent advisor to Tracy’s Kids, a pediatric cancer art therapy program.

Drinker Biddle’s Government and Regulatory Affairs lawyers and professionals counsel for-profit and nonprofit clients, ranging in size from emerging entities to Fortune 50 companies, primarily in focused practice areas, including antitrust, appropriations, communications, education, health care, intellectual property and tribal governments.

Our work encompasses representation of clients before local, state and federal elected officials and regulators. Such representations involve impacting authorizing and appropriations legislation, regulations and government policy through direct advocacy to members of Congress and their key staff and the Executive Branch; securing appropriations earmarks, establishing new federal programs and boosting funding for existing federal initiatives; drafting legislation, report language, position papers, testimony, congressional correspondence, regulatory comments and other related materials; monitoring and reporting on legislative and regulatory developments; analyzing the impact of legislative and regulatory proposals on client priorities; building and maintaining effective coalitions, grassroots efforts and constituent support initiatives, including web-based advocacy networks; preparing

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witnesses for hearings before Congress and the Executive Branch; and coordinating congressional Lobby Days for our clients.

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